



## The priority results

Scored: 1 to 10 with 1 being an issue of no priority at all and 10 being an urgent priority requiring immediate attention.

Q#	Priority	Rank	Score
45	More flexible financing structures for agriculture and agribusiness sector that support business growth and provide flexibility to respond to market shocks and emerging innovation	1	8.26
23	Increase productivity on small farms. They are key to agricultural transformation on the continent	2	8.20
48	Catalytic financing for the entire agricultural value chain, not just technology	3	8.00
47	Blended finance initiatives for agribusinesses	4	7.98
38	Increase access to small affordable smart technologies for small farms	4	7.98
27	Promote climate smart agriculture as a key driver for transformation and development of resilience	6	7.94
46	Increased public-private initiatives that fund and accelerate developments in the agribusiness space	7	7.91
51	Develop inclusive supply chains involving smallholder farmers. This is critical to our sourcing and risk management strategy	8	7.88
50	Access to finance for climate adaptation initiatives or climate smart agriculture in the supply chain and at company level	9	7.87
25	Develop multi-stakeholder platforms and partnerships for driving agricultural transformation	10	7.85
16	Supporting farmers adopt better production technologies like regenerative agriculture practices	11	7.78
44	Governments to develop and implement more friendly policies with relation to cross border and international trade	11	7.78
21	Increase technology investments in agriculture because this is a game changer for the sector	13	7.78
57	Equip future industry leaders including women leaders with the skills and experience to take on leadership and governance roles in the company and industry.	14	7.70
54	Promoting awareness of and support for adoption of climate smart agriculture and climate resilient practices at farm and company level	15	7.69
18	Increase public and private investment in the agricultural sector	15	7.69
22	Build more inclusive supply chains with greater participation of women and youth	17	7.63
52	Diversify incomes at the farmer level	18	7.59
14	Farmer engagement	19	7.57
66	Leverage new opportunities that COVID-19 has presented	20	7.56
37	Open access to national digital database of smallholder farmers	20	7.56





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36	Increase investment as a firm in technology and innovation to support operational and financial performance	22	7.54
24	Focus on key/select value chains to transform agriculture, state of food security and build an inclusive economy	22	7.54
40	Open markets for food and commodity trade to boost intra African trade	24	7.53
41	Complete high quality trade agreements to create market advantages for agribusinesses in your country	25	7.53
60	Build more inclusive supply and distribution chains by involving women as suppliers, distributors, lead farmers and trainers	26	7.49
19	Leverage private sector in agricultural development i.e. planning, investment, consultations	27	7.48
17	Technology investments	28	7.44
32	Accessing Finance: Accessing finance laws and regulations	29	7.41
42	Develop a continent wide integrity mark system to facilitate intra-African trade, growth of African retailers and give assurance to consumers in Africa	30	7.39
61	Technology is critical to the success of surviving negative impact of COVID-19	31	7.34
20	Greater leadership by the government in transforming the agricultural sector	32	7.30
49	Internal investment to build the profile of the company and attract more financing e.g. through hiring business development providers	33	7.28
59	Develop gender sensitive farmer extension programs, including leadership programs at the smallholder level	33	7.28
13	People development	33	7.28
55	Address social challenges (such as gender equality and child labour) at the supply chain level	33	7.28
35	Enact policies by government that reduce cost of digital transactions and reach of mobile money particularly for rural communities	33	7.28
5	Access to financial services	38	7.25
62	Minimize disruptions in operations as a result of COVID-19	39	7.23
58	Achieve at least 50% women representation in senior leadership and board level	40	7.22
39	Participate as the private sector in negotiations for the Africa Continental Free trade area	41	7.21
53	Increase government subsidized farmer extension services	42	7.14





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56	Put in place well designed voucher programs for seeds and fertilizers for SHFs	43	7.13
43	Prioritize development of international food safety standards to facilitate international trade in food	44	7.12
34	Securing Water: Requirements for access to water information and opportunities to participate in water resources management decisions	45	7.02
64	Seek government and donor financial support to enable the firm to take advantage of opportunities post COVID-19	46	7.00
33	Supplying Seed: Time and cost taken to register a new cereal variety and the quality of the seed regulation	47	6.97
31	Trading food: Time and cost to obtain documents to trade agricultural goods and the quality of food regulation system	48	6.94
11	Investing in new production facilities	48	6.94
10	Infrastructure - transport, water, storage, electricity	50	6.70
30	Protecting plant health: Quality of phytosanitary regulation	51	6.66
26	Liberalize food markets	52	6.61
1	Policy, legal and regulatory environment	53	6.54
65	Prioritize implementation of international food safety standards in response to COVID-19	54	6.51
9	Unreliable and weak supply chain	55	6.41
4	Technology	56	6.32
29	Sustaining livestock: Quality of the regulations for manufactured feed and veterinary medicinal products	57	6.30
12	Re-engineering our processes	58	6.22
7	Access to appropriate skills for the company	59	6.22
8	Climate change	59	6.22
3	Poor access to regional and international markets	61	6.16
15	Reducing greenhouse emissions	62	6.06
6	COVID-19	63	5.59
2	Poor access to local markets	64	5.58
28	Registering machinery: Time and cost to register a two-axle, four-wheel-drive agricultural tractor	65	5.20
63	Shut down or pivot the business as a result of COVID-19	66	4.37